



HealthCare Partners, IPA
HealthCare Partners, Management Services Organization

501 Franklin Avenue, Suite 300, Garden City, New York 11530 (516) 746-2200 Fax (516) 746-6433

September 13, 2014

Provider ID: #####

DR. FIRSTNAME LASTNAME
ADDRESS1
ADDRESS2
CITY, STATE ZIP

IMPORTANT ANNOUNCEMENT: *HealthCare Partners enters Medicare Advantage Agreement with Empire BlueCross Blue Shield*

Dear DR. LASTNAME:

Thank you for your participation with HealthCare Partners, IPA and for your service to our members.

As part of our continuing effort to provide value and support to the practices of our participating providers, we are pleased and excited to announce that **HealthCare Partners** (HCP) has entered an Agreement with **Empire BlueCross BlueShield** (Empire) to assist in the management of Medicare Advantage members. Empire, the largest health insurer in New York State, has served New Yorkers for over 75 years and is an affiliated company of WellPoint, Inc., one of the leading health benefits companies in the United States. We believe the confidence shown in HealthCare Partners by these prominent and respected organizations is a reflection of the quality of the HCP provider network, of which your practice is an integral part.

The Agreement covers Empire's Medicare Advantage members who have Empire MediBlue HMO or PPO insurance, and who primarily reside in the five boroughs of New York City, Nassau, Suffolk, Westchester, Orange and Rockland Counties. For the remainder of 2014, HCP will work with and support your office to assist in coordinating care for your Empire members in these plans whose profile indicates that they are at higher risk of health events that can be avoided or alleviated. To support your participation in our care management efforts, you will be eligible to receive **Care Management Incentive** payments from HCP if you are not already participating in an Empire incentive plan. If you are currently participating in an Empire incentive plan, you will be eligible to receive Care Management Incentive payment from HCP at the conclusion of your current Empire performance measurement period. Our collaborative care management efforts will continue in 2015 for the Empire MediBlue PPO plans. Also, beginning January 1, 2015, for the Empire MediBlue HMO, the arrangement will convert to one similar to that of our other health plans; that is, HCP will be responsible for utilization management, claims processing, member services, and credentialing. Over the next several weeks we will be in contact with your offices, either in person or by phone, to answer your questions.

We look forward to continuing to offer you access to more members through new health plan affiliations that will afford you the opportunity to expand your practice and continue to improve quality outcomes for your patients through your association with **HealthCare Partners, IPA**. Our commitment to you is to improve our processes so that we can better help you help your patients in these plans.

If you have any questions please call Wendy Rosario (516-214-8910) or Brian McCue (516-384-5741) in our Provider Contracting Department. Thank you again.

Sincerely,

George L. Ingram
Vice President, Network Operations